



SA FRUIT JUICE ASSOCIATION

MEMBERSHIP FEES

1. Motivation

The membership fee structure is based on an initial entrance fee and an annual subscription fee. The tiered membership fee structure allows for companies of all sizes to become members on a fair and equitable basis and is especially geared to cater for entry by smaller companies.

2. Membership Fee Structure

2.1 Entrance Fees:

The Entrance Fee is determined annually by the Board (2019: Nil – previously R20 000). This will be applied on the same pro rata basis as described in respect of the annual fee to accommodate tiered membership.

2.2 Annual Fee

The Annual Fee and Project Levies are determined annually by the Board (2018 – R39 000 including project levies). These will be applied on the pro rata basis described in the categories below to accommodate tiered membership. The following categories are applicable based on annual turnover:

Category 1: Annual turnover above R100 000 000 – **100%**

Category 2: Annual turnover between R50 000 000 and R100 000 000 – **60%**

Category 3: Annual turnover between R25 000 000 and R50 000 000 – **40%**

Category 4: Annual turnover between R10 000 000 and R25 000 000 – **33%**

Category 3: Annual turnover less than R10 000 000 – **equal to associate member**

2.3 Notes

- In order to qualify for the reduced fees, SAFVJA will require a letter from the potential member's auditors to confirm that its annual turnover of the past financial year was below or within the limits as set
- For members joining or resigning during the course of the year, the annual fee will be determined on a quarterly pro rata basis from date of acceptance or resignation as member

3. Associate Members

Associate membership is provided for those who have an interest in the industry and the fee structure is as follows:

- ❖ No entrance fee is payable to minimize barriers to entry
- ❖ The annual fee is determined annually by the Board (2018 – R6 200) irrespective of size of turnover

4. Amendments

The members have the right to amend the category limits and annual fees applicable for each category at the Annual General Meeting.