



# SA FRUIT JUICE ASSOCIATION

## MEMBERSHIP FEES

### 1. Motivation

The membership fee structure is based on an initial entrance fee and an annual subscription fee. The tiered membership fee structure allows for companies of all sizes to become members on a fair and equitable basis and is especially geared to cater for entry by smaller companies.

### 2. Membership Fee Structure

#### 2.1 Entrance Fees:

The Entrance Fee is determined annually by the Board (2018 - R20 000)

*The following categories will be used:*

*Category 1:* Annual turnover above R100 000 000 – the membership entrance fee is R20 000

*Category 2:* Annual turnover between R50 000 000 and R100 000 000 – the membership entrance fee is set at 60% of the entrance fee namely R12 000

*Category 3:* Annual turnover less than R50 000 000 – the membership entrance fee is set at 40% of the entrance fee namely R8 000

Note: In order to qualify for the reduced entrance fees, SAFVJA will require a letter from the potential member's auditors to confirm that its annual turnover of the past financial year was below or within the limits as set.

#### 2.2 Annual Fee

The Annual Fee and Project Levies are determined annually by the Board (2018 – R39 000 including project levies). These will also be applied on the same pro rata basis as described in respect of the entrance fee to accommodate tiered membership. For members joining during the course of a year, the annual fee will be determined on a quarterly pro-rata basis from date of acceptance as a member.

### 3. Associate Members

Associate membership is provided for those who have an interest in the industry and the fee structure is as follows:

- ❖ No entrance fee is payable to minimize barriers to entry
- ❖ The annual fee is determined annually by the Board ( 2018 – R6 200 ) irrespective of size of turnover

### 4. The members have the right to amend the category limits and annual fees applicable for each category at the Annual General Meeting.